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#### WHITE & CASE

S.C. ABOGADOS

TORRE OPTIMA

PASEO DE LAS PALMAS 405 - 5º PISO

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BAHRAIN JEDDAH RIYADH

CIUDAD DE MÉXICO SÃO PAULO

JOHANNESBURGO

**File Number 82-3142** 

April 9, 2003

Office of International Corporate Finance, Mail Stop 3-2 Division of Corporate Finance Securities and Exchange Commission Judiciary Plaza 450 Fifth Street, N.W.

APA 17 2003

SIFF

Re: Grupo Gigante, S.A. de C.V./ Rule 12g3-2(b) File Number 82-3142

Ladies and Gentlemen:

Washington, D.C. 20549

PROCESSED
JUN 1 1 2003
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I refer to the above-referenced exemption pursuant to Rule 12g3-2(b) (the "Rule") of the Securities Exchange Act of 1934, as amended, (the "<u>Act</u>") previously granted to Grupo Gigante, S.A. de C.V. (the "<u>Company</u>") and hereby transmit to you the following documentation required to be submitted under the Rule:

(A) In accordance with the provisions of Rule 12g3-2(b)(1)(i) (B) and (iii), an English version of the Company's financial report for the fourth quarter of 2002, provided to the Mexican Stock Exchange (the "BMV");

Dio 6/4

(B) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), English translation of the following information made public to investors through EMISNET, an electronic financial information system of the BMV:

1. Information regarding opening of two PriceSmart Stores, dated November

19, 2002.

2. Information regarding market conditions, dated November 29, 2002.

3. Information regarding market conditions, dated December 5, 2002.

4. Information regarding market conditions, dated December 18, 2002.

(C) In accordance with the provisions of Rule 12g3-2(b)(1)(i)(A), (B) and (iii), English translation of a press release dated February 27, 2002 regarding the

Company's fourth quarter 2002 results.

As stated in paragraph (5) of Rule 12g3-2(b), the Company understands that it is furnishing the Securities and Exchange Commission with the information set forth above and the documents being transmitted herewith pursuant to Rule 12g3-2(b) shall not constitute an admission for any purpose that the Company is subject to the provisions of the Act.

Please do not hesitate to contact the undersigned should you have any questions with regard to any of the points discussed in this letter.

Enclosures

cc: Fernando Salmerón M.

Manuel Cullen (without enclosures)

LOS ANGELES MIAMI NUEVA YORK PALO ALTO WASHINGTON, D.C.

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**File Number 82-3142** 

April 9, 2003

Office of International Corporate Finance, Mail Stop 3-2 Division of Corporate Finance Securities and Exchange Commission Judiciary Plaza 450 Fifth Street, N.W. Washington, D.C. 20549

Re: Grupo Gigante, S.A. de C.V./ Rule 12g3-2(b) File Number 82-3142

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Please do not hesitate to contact the undersigned should you have any questions with regard to any of the points discussed in this letter.

You**f**s truly,

asan Grisso de Ortega

#### **Enclosures**

cc: Fernando Salmerón M.

Manuel Cullen (without enclosures)



STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

Quarter: 4

Year: 2002

#### CONSOLIDATED FINANCIAL STATEMENT

AT DECEMBER 31 OF 2002 AND 2001 (Thousands of Pesos)

	Final Printing					
REF		QUARTER OF PRE	SENT	QUARTER OF PI	REVIOUS	
s	CONCEPTS	Amount	%	Amount	%	
		Airoun	76	Anoun	/0	
1	TOTALASSETS	00.044.004	100	00 040 405	100	
\	TOTAL ASSETS	22,314,304	100	20,640,135   	100	
2	CURRENT ASSETS	7,741,420	35	6,270,285	30	
3	CASH AND SHORT-TERM INVESTMENTS	292,157	1	498,581	2	
4	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	788,988	4	701,261	3	
5 6	OTHER ACCOUNTS AND DOCUMENTS RECEIVABLE INVENTORIES	1,108,479	5	515,978	2	
7	OTHER CURRENT ASSETS	5,298,722	24 1	4,350,603	21	
8	LONG-TERM	253,074	1	203,862		
9	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	156,300	0	<b>0</b>	٥	
10	INVESTMENT IN SHARES OF SUBSIDIARIES	0	U	U	١	
i '	AND NON-CONSOLIDATED	,		_		
11	OTHER INVESTMENTS	0 156,300	0	0 0	0	
12	PROPERTY, PLANT AND EQUIPMENT	13,897,307	62	13,818,663	67	
13	PROPERTY	12,922,889	58	12,438,097	60	
14	MACHINERY AND INDUSTRIAL	12,922,869	0	12,450,097	00	
15	OTHER EQUIPMENT	6,480,673	29	5,898,451	29	
16	ACCUMULATED DEPRECIATION	5,735,260	26	4,885,943	24	
17	CONSTRUCTION IN PROGRESS	229,005	1	368,058	2	
18	DEFERRED ASSETS (NET)	477,977	2	477,531	2	
19	OTHER ASSETS	41,300	0	73,656	0	
20	TOTAL LIABILITIES	10,341,261	100	8,561,637	100	
21	CURRENT LIABILITIES	8,577,293	83	6,818,251	80	
22	SUPPLIERS	5,356,314	52	5,493,578	64	
23	BANK LOANS	2,067,500	20	0	0	
24	STOCK MARKET LOANS	0	0	ō	0	
25	TAXES TO BE PAID	242,855	2	95,010	1	
26	OTHER CURRENT LIABILITIES	910,624	9	1,229,663	14	
27	LONG-TERM LIABILITIES	606,846	6	600,996	7	
28	BANK LOANS	500,000	5	528,500	6	
29	STOCK MARKET LOANS	· 0	0	0	0	
30	OTHER LOANS	106,846	1	72,496	1	
31	DEFERRED LOANS	1,157,122	11	1,142,390	13	
32	OTHER LIABILITIES	0	0	0	0	
33	CONSOLIDATED STOCK HOLDERS' EQUITY	11,973,043	100	12,078,498	100	
34	MINORITY INTEREST	43,635		38,412		
35	MAJORITY INTEREST	11,929,408	100	12,040,086	100	
36	CONTRIBUTED CAPITAL	8,376,411	70	8,374,390	69	
37	PAID-IN CAPITAL STOCK (NOMINAL)	104,651	1	104,692	1	
38	RESTATEMENT OF PAID-IN CAPITAL STOCK	2,098,326	18	2,098,311	17	
39	PREMIUM ON SALES OF SHARES	6,173,434	52	6,171,387	51	
40	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0	
41	CAPITAL INCREASE (DECREASE)	3,552,997	30	3,665,696	30	
42	RETAINED EARNINGS AND CAPITAL RESERVE	11,967,473	100	11,302,986	94	
43	REPURCHASE FUND OF SHARES	1,504,014	13	1,502,672	12	
44	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK					
	HOLDERS' EQUITY	(10,263,801)	(86)	(9,802,348)	(81)	
45	NET INCOME FOR THE YEAR	345,311	3	662,386	5	
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STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR:2002

### CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

REF	CONCEPTS	QUARTER OF PRE FINANCIAL YEA		QUARTER OF PRE FINANCIAL YEA	
S	OUNCEP 15	Amount	%	Amount	%
<b>3</b> 46 47	CASH AND SHORT-TERM INVESTMENTS CASH SHORT-TERM INVESTMENTS	<b>292,157</b> 289,808 2,349	<b>100</b> 99 1	<b>498,581</b> 389,321 109,260	<b>100</b> 78 22
18 48 49 50 51	DEFERRED ASSETS (NET) AMORTIZED OR REDEEMED EXPENSES GOODWILL DEFERRED TAXES OTHERS	<b>477,977</b> 78,761 399,216 0 0	100 16 84 0	<b>477,531</b> 57,848 419,683 0	1 <b>00</b> 12 88 0 0
<b>21</b> 52 53	CURRENT LIABILITIES FOREING CURRENCY LIABILITIES MEXICAN PESOS LIABILITIES	<b>8,577,293</b> 495,728 8,081,565	<b>100</b> 6 94	<b>6,818,251</b> 333,387 6,484,864	<b>100</b> 5 95
24 54 55 56	STOCK MARKET LOANS COMMERCIAL PAPER CURRENT MATURITIES OF MEDIUM TERM NOTES CURRENT MATURITIES OF BONDS	0	100 0 0 0	0	<b>100</b> 0 0 0
<b>26</b> 57 58	OTHER CURRENT LIABILITIES OTHER CURRENT LIABILITIES WITH COST OTHER CURRENT LIABILITIES WITHOUT COST	<b>910,624</b> 0 910,624	100 0 100	<b>1,229,663</b> 0 1,229,663	<b>100</b> 0 100
<b>27</b> 59 60	LONG-TERM LIABILITIES FOREING CURRENCY LIABILITIES MEXICAN PESOS LIABILITIES	<b>606,846</b> 0 606,846	100 0 100	<b>600,996</b> 0 600,996	<b>100</b> 0 100
<b>29</b> 61 62	STOCK MARKET LOANS BONDS MEDIUM TERM NOTES	0	100 0 0	0	100 0 0
<b>30</b> 63 64	OTHER LOANS OTHER LOANS WITH COST OTHER LOANS WITHOUT COST	<b>106,846</b> 10,452 96,394	<b>100</b> 10 90	<b>72,496</b> 25,060 47,436	<b>100</b> 35 65
31 65 66 67	DEFERRED LOANS NEGATIVE GOODWILL DEFERRED TAXES OTHERS	<b>1,157,122</b> 0 1,157,122 0	100 0 100 0	<b>1,142,390</b> 0 1,142,390 0	100 0 100 0
<b>32</b> 68 69	OTHER LIABILITIES RESERVES OTHERS LIABILITIES	0	100 0 0	0	100 0
44	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK HOLDERS' EQUITY	(10,263,801)	100	(9,802,348)	100
70 71	ACCUMULATED INCOME DUE TO MONETARY POSITION INCOME FROM NON-MONETARY POSITION ASSETS	(220,381) (10,043,420)		(220,381) (9,581,967)	, ,

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER:4

YEAR:2002

### CONSOLIDATED FINANCIAL STATEMENT OTHER CONCEPTS

(Thousands of Pesos)

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
S	9	Amount	Amount
72	WORKING CAPITAL	(835,873)	(547,966)
73	PENSIONS FUND AND SENIORITY PREMIUMS	o l	0
74	EXECUTIVES (*)	556	512
75	EMPLOYERS (*)	12,610	12,146
76	WORKERS (*)	21,182	23,301
77	CIRCULATION SHARES (*)	977,447,505	977,832,348
78	REPURCHASED SHARES (*)	8,641,967	8,056,767

<sup>(\*)</sup> THESE CONCEPTS SHOULD BE EXPRESSED IN UNITS.

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

## CONSOLIDATED EARNING STATEMENT FROM JANUARY THE 1st TO DECEMBER 31 OF 2002 AND 2001 (Thousands of Pesos)

000000000000000000000000000000000000000					ai Printing
REF	CONCEPTS	QUARTER OF PRE FINANCIAL YEA		QUARTER OF PREVIOUS FINANCIAL YEAR	
R		Amount	%	Amount	%
1	NET SALES		100		100
2	COST OF SALES	30,876,960	80	31,360,432	
3	GROSS INCOME	24,558,770 <b>6,318,190</b>	20	24,906,228 <b>6,454,204</b>	79 <b>21</b>
4	OPERATING	5,641,297	18	5,325,090	17
5	OPERATING INCOME	676,893	2	1,129,114	4
6	TOTAL FINANCING COST	4,528	اة	26,521	0
7	INCOME AFTER FINANCING COST	672,365	2	1,102,593	4
8	OTHER FINANCIAL OPERATIONS	78,056	ōl	33,001	0
9	INCOME BEFORE TAXES AND WORKERS' PROFIT	, 0,000	Ĭ,	55,551	
	SHARING	594,309	2	1,069,592	3
10	RESERVE FOR TAXES AND WORKERS' PROFIT	33.,033	-	.,000,002	•
	SHARING	210,921	1	346,697	1
11	NET INCOME AFTER TAXES AND WORKERS' PROFIT	,		5 (5)551	•
Ì	SHARING	383,388	1	722,895	2
12	SHARE IN NET INCOME OF SUBSIDIARIES AND	1	1	· ==,	_
	NON-CONSOLIDATED ASSOCIATES	o	0	4,416	0
13	CONSOLIDATED NET INCOME OF CONTINUOUS			'	
		383,388	1	727,311	2
14	INCOME OF DISCONTINUOUS OPERATIONS	0	0	0	0
15	CONSOLIDATED NET INCOME BEFORE				
	EXTRAORDINARY ITEMS	383,388	1	727,311	2
16	EXTRAORDINARY ITEMS NET EXPENSES (INCOME)	32,854	0	42,599	0
17	NET EFFECT AT THE BEGINNING OF THE YEAR BY				
1	CHANGES IN ACCOUNTING PRINCIPLES	0	0	0	0
18	NET CONSOLIDATED INCOME	350,534	1	684,712	2
19	NET INCOME OF MINORITY INTEREST	5,223		22,326	0
20	NET INCOME OF MAJORITY INTEREST	345,311	1	662,386	2

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

#### CONSOLIDATED EARNING STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

**Final Printing** 

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REF	CONCEPTS	QUARTER OF F FINANCIAL YE		QUARTER OF PREVIOUS FINANCIAL	
R	55.62.13	Amount	%	Amount	%
1 21 22 23	NET SALES DOMESTIC FOREIGN TRANSLATED INTO DOLLARS (***)	<b>30,876,960</b> 30,348,539 528,421 50,907	100 98 2 0	<b>31,360,432</b> 30,857,140 503,292 47,364	<b>100</b> 98 2 0
6 24 25 26 27 28	TOTAL FINANCING COST INTEREST PAID EXCHANGE LOSSES INTEREST EARNED EXCHANGE PROFITS GAIN DUE TO MONETARY POSITION	<b>4,528</b> 329,843 108,333 6,214 92,255 (335,179)	100 7,285 2,393 137 2,037 (7,402)	<b>26,521</b> 291,017 23,406 19,385 33,653 (234,864)	100 1,097 88 73 127 (886)
8 29 30 31	OTHER FINANCIAL OPERATIONS OTHER NET EXPENSES (INCOME) NET (PROFIT) LOSS ON SALE OF OWN SHARES (PROFIT) LOSS ON SALE OF SHORT-TERM INVESTMENTS	<b>78,056</b> 78,056 0 0	100 100 0 0	<b>33,001</b> 33,001 0	<b>100</b> 100 0 0
10 32 33 34 35	RESERVE FOR TAXES AND WORKERS' PROFIT SHARING INCOME TAX DEFERED INCOME TAX WORKERS' PROFIT SHARING DEFERED WORKERS' PROFIT SHARING	<b>210,921</b> 55,291 151,689 3,941 0	100 26 72 2 0	<b>346,697</b> 114,757 222,486 9,454 0	100 33 64 3 0

(\*\*\*) THOUSANDS OF DOLLARS

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR;2002

### CONSOLIDATED EARNING STATEMENT OTHER CONCEPTS (Thousands of Pesos)

REF CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR Amount	QUARTER OF PREVIOUS FINANCIAL YEAR Amount,
36 TOTAL SALES 37 NET INCOME OF THE YEAR 38 NET SALES (**) 39 OPERATION INCOME (**) 40 NET INCOME OF MAYORITY INTEREST(**) 41 NET CONSOLIDATED INCOME (**)	30,789,925 0 30,876,960 676,893 345,311 350,534	31,124,623 0 31,360,432 1,129,114 662,386 684,712

<sup>(\*\*)</sup> THE RESTATED INFORMATION ON THE LAST TWELVE MONTHS SHOULD BE USED

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

# CONSOLIDATED FINANCIAL STATEMENT FROM JANUARY THE 1st TO DECEMBER 31 OF 2002 AND 2001 (Thousands of Pesos)

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR		
С		Amount	Amount		
<b>1</b> 2	CONSOLIDATED NET INCOME +(-) ITEMS ADDED TO INCOME WHICH DO NOT	350,534	684,712		
3	REQUIRE USING CASH CASH FLOW FROM NET INCOME OF THE YEAR	592,447 <b>942,981</b>	729,911 <b>1,414,623</b>		
4 5	CASH FLOW FROM CHANGE IN WORKING CAPITAL CASH GENERATED (USED) IN OPERATING ACTIVITIES	(2,390,924) <b>(1,447,943)</b>	(230,585) <b>1,184,038</b>		
6 7	CASH FLOW FROM EXTERNAL FINANCING CASH FLOW FROM INTERNAL FINANCING	2,073,350 5,464	(110,900) 750		
8 9	CASH FLOW GENERATED (USED) BY FINANCING CASH FLOW GENERATED (USED) IN INVESTMENT	2,078,814	(110,150)		
10	ACTIVITIES  NET INCREASE (DECREASE) IN CASH AND SHORT-TERM INVESTMENTS	(837,295)	(912,613)		
11	CASH AND SHORT-TERM INVESTMENTS AT THE BEGINNING OF PERIOD	(206,424) 498,581	161,275		
12	CASH AND SHORT-TERM INVESTMENTS AT THE END OF PERIOD	292,157	337,306 498,581		

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

### CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of P⊛os)

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
С		Amount	Amount
2 13 14	+ (-) ITEMS ADDED TO INCOME WHICH DO NOT REQUIRE USING CASH DEPRECIATION AND AMORTIZATION FOR THE YEAR + (-) NET INCREASE (DECREASE) IN PENSIONS FUND	<b>592,447</b> 634,262	<b>729,911</b> 598,930
15 16 17	AND SENIORITY PREMIUMS + (-) NET LOSS (PROFIT) IN MONEY EXCHANGE + (-) NET LOSS (PROFIT) IN ASSETS AND LIABILITIES ACTUALIZATION + (-) OTHER ITEMS	0 0 0 (41,815)	0 0 0 130,981
4 18 19 20 21 22	CASH FLOW FROM CHANGE IN WORKING CAPITAL + (-) DECREASE (INCREASE) IN ACCOUNT RECEIVABLE + (-) DECREASE (INCREASE) IN INVENTORIES + (-) DECREASE (INCREASE) IN OTHER ACCOUNT RECEIVABLE + (-) INCREASE (DECREASE) IN SUPPLIER ACCOUNT + (-) INCREASE (DECREASE) IN OTHER LIABILITIES	(2,390,924) (680,227) (1,353,026) (49,212) (137,264) (171,195)	(230,585) (174,429) (1,041,033) (35,673) 857,940 162,610
6 23 24 25 26 27 28 29	CASH FLOW FROM EXTERNAL FINANCING + SHORT-TERM BANK AND STOCK MARKET FINANCING + LONG-TERM BANK AND STOCK MARKET FINANCING + DIVIDEND RECEIVED + OTHER FINANCING (-) BANK FINANCING AMORTIZATION (-) STOCK MARKET AMORTIZATION (-) OTHER FINANCING AMORTIZATION	2,073,350 2,067,500 5,850 0 0 0	(110,900) 0 (110,900) 0 0 0
7 30 31 32 33	CASH FLOW FROM INTERNAL FINANCING + (-) INCREASE (DECREASE) IN CAPITAL STOCKS (-) DIVIDENS PAID + PREMIUM ON SALE OF SHARES + CONTRIBUTION FOR FUTURE CAPITAL INCREASES	<b>5,464</b> 0 0 5,464 0	<b>750</b> (27) 0 777 0
9 34 35 36 37 38 39	CASH FLOW GENERATED (UTILIZED) IN INVESTMENT ACTIVITIES  + (-) DECREASE (INCREASE) IN STOCK INVESTMENTS OF A PERMANENT NATURE  (-) ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT (-) INCREASE IN CONSTRUCTIONS IN PROGRESS + SALE OF OTHER PERMANENT INVESTMENTS + SALE OF TANGIBLE FIXED ASSETS + (-) OTHER ITEMS	(837,295) (156,300) (686,757) 0 0 0 5,762	(912,613) (3,251) (964,064) 0 0 0 54,702

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER:4

YEAR: 2002

#### RATIOS CONSOLIDATED

REF P	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
1 2 3 4 5	YIELD  NET INCOME TO NET SALES  NET INCOME TO STOCK HOLDERS' EQUITY (**)  NET INCOME TO TOTAL ASSETS (**)  CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME INCOME DUE TO MONETARY POSITION TO NET INCOME	1.14 % 2.89 % 1.57 % 0.00 % 95.62 %	2.18 % 5.50 % 3.32 % 0.00 % 34.30 %
6 7 8 9 10	ACTIVITY  NET SALES TO NET ASSETS (**)  NET SALES TO FIXED ASSETS (**)  INVENTORIES ROTATION (**)  ACCOUNTS RECEIVABLE IN DAYS OF SALES  PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)	1.38 times 2.22 times 4.63 times 8 days 12.79 %	1.52 times 2.27 times 5.72 times 7 days 52.57 %
11 12 13 14 15 16	LEVERAGE TOTAL LIABILITIES TO TOTAL ASSETS TOTAL LIABILITIES TO STOCK HOLDERS' EQUITY FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES LONG-TERM LIABILITIES TO FIXED ASSETS OPERATING INCOME TO INTEREST PAID NET SALES TO TOTAL LIABILITIES (**)	46.34 % 0.86 times 4.79 % 4.37 % 2.05 times 2.99 times	41.48 % 0.71 times 3.89 % 4.35 % 3.88 times 3.66 times
17 18 19 20	LIQUIDITY CURRENT ASSETS TO CURRENT LIABILITIES CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES CURRENTS ASSETS TO TOTAL LIABILITIES AVAILABLE ASSETS TO CURRENT LIABILITIES	0.90 times 0.28 times 0.75 times 3.41 %	0.92 times 0.28 times 0.73 times 7.31 %
21 22 23	CASH FLOW CASH FLOW FROM NET INCOME TO NET SALES CASH FLOW FROM CHANGES IN WORKING CAPITAL TO NET SALES CASH GENERATED (USED) IN OPERATING TO	3.05 % (7.74) %	4.51 % (0.74) %
24	INTEREST PAID EXTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	(4.39) times	4,07 times
25	INTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	0.26 %	(0.68) %
26	ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT TO CASH GENERATED (USED) IN INVESTMENT ACTIVITIES	82.02 %	105.64

<sup>(\*\*)</sup> IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

### DATA PER SHARE CONSOLIDATED FINANCIAL STATEMENT

REF	CONCEPTS		QUARTER OF PRESENT FINANCIAL YEAR		RTER OF PREVIOUS FINANCIAL YEAR
D	OCHOLF 10		Amount		Amount
1 2 3 4 5 6 7 8 9 10	BASIC PROFIT PER ORDINARY SHARE (**) BASIC PROFIT PER PREFERENT SHARE (**) DILUTED PROFIT PER ORDINARY SHARE (**) CONTINUOUS OPERATING PROFIT PER COMUN SHARE(**) EFFECT OF DISCONTINUOUS OPERATING ON CONTINUOUS OPERATING PROFIT PER SHARE (**) EFFECT OF EXTRAORDINARY PROFIT AND LOSS ON CONTINUOUS OPERATING PROFIT PER SHARE (**) EFFECT BY CHANGES IN ACCOUNTING POLICIES ON CONTINUOUS OPERATING PROFIT PER SHARE (**) CARRYING VALUE PER SHARE CASH DIVIDEND ACUMULATED PER SHARE DIVIDEND IN SHARES PER SHARE	*** * * * **	0.35 0.00 0.35 0.35 0.00 0.00 12.20 0.00 0.00 shares	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	0.68 0.00 0.68 0.68 0.00 0.00 0.00 12.31 0.00 0.00 shares
11 12 13	MARKET PRICE TO CARRYING VALUE MARKET PRICE TO BASIC PROFIT PER ORDINARY SHARE (**) MARKET PRICE TO BASIC PROFIT PER PREFERENT SHARE (**)		0.50 times 17.27 times 0.00 times		0.89 times 16.19 times 0.00 times

<sup>(\*\*)</sup> TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

STOCK EXCHANGE CODE**GIGANTE**GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

#### FINANCIAL STATEMENT NOTES (1)

CONSOLIDATED Final Printing

CORRESPONDEN A 48,258 MILES DE DOLARES A \$10.3800 PESOS POR DOLAR CORRESPONDIENTES A LAS TIENDAS UBICADAS EN LOS ANGELES CAL.

It is equivalent to 48,258 US Dollars, at an exchange rate of \$10.38 pesos per dollar, corresponding to stores located in L.A., CA.

#### **ENGLISH TRANSLATION**

### MEXICO CITY STOCK EXCHANGE (BOLSA MEXICANA DE VALORES, S.A. DE C.V.) SIFIC/ICS

Ticker: Gigante

Quarter: 4 Year: 2002

Grupo Gigante, S.A. de C.V.

### GENERAL DIRECTOR'S REPORT (1)

(Management Analysis and Discussion of the Company's Financial Condition and Operation Results)

#### ANNEX 1

Consolidated Final Printing

February 27, 2003

Mexico City, February 27, 2003. – Grupo Gigante, S.A. de C.V. (BMV: GIGANTE\*), one of Mexico's largest retail store networks, announced today that total 2002 accumulated sales rose to 30,877 million pesos, 1.5% lower in real terms than sales in the previous year. Accumulated same store sales fell 7.6% in real terms. This unfavorable result is due principally to contraction in customer consumption, reflected in a decrease in average purchases. In the fourth quarter of 2002, total sales were 8,531 million pesos, 9.3% lower than in the same period of 2001, while sales at stores that have been open for more than one year diminished 12.5%.

Gross margin was 20.5% during the year and 20.0% in the fourth quarter, both figures unchanged from the percentages posted for full-year and fourth quarter 2001.

The year's operating expenses, including depreciation, rose 5.9% with respect to the 5,325 million pesos reported in 2001. In the fourth quarter of 2002, operating expenses grew just 2.8% reflecting the benefits of the savings and resource optimization programs implemented during the period.

The 2002 operating margin fell 1.4% from 3.6% in 2001, to 2.2% in 2002, due principally to a contraction in sales. The fourth-quarter operating margin fell in a similar manner, dropping from 3.7% to 1.5%.

EBITDA in the year rose to 1,311 million pesos, representing a 24.2% reduction in real terms from the previous year. In the quarter, EBITDA decreased from 491 to 291 million pesos.

Financial expenses increased to 324 million pesos in 2002, which amount was 19.1% higher than in 2001. This result was due principally to increased debt, as it was necessary to finance the decrease in our free cash flow, accounts payable against inventories, and to absorb the impact of the modified payment of the Value Added Tax.

As a result of the foregoing, net income, which rose to 345 million pesos in 2002, was 47.9% lower than in 2001.

In the period from October through December, 20 stores and one restaurant were added to the group's operations, for a total of 474 units and 1,144,890 m² in sales space. The new openings included two SuperPrecio stores, one Bodega Gigante, nine Radio Shack stores, six Office Depots (two of which are in Costa Rica), and one Toks Cafeteria. Also inaugurated in the quarter were the first two PriceSmart stores, in the cities of Irapuato and Celaya, in the Club de Membresía format.

The total number of stores by type and sales area at the close of 2002 was as follows: 102 Gigante stores (611,659 m² sales area), 56 Bodegas Gigante (212,981 m² sales area), 64 Super G units (135,636 m² sales area), four Gigante USA facilities (12,179 m² sales area), 42 SuperPrecio stores (14,897 m² sales area), 83 Radio Shack stores (9,979 m² sales area), 78 Office Depot (137,121 m² sales area), two PriceSmart stores (10,438 m² sales area), and 43 Toks Cafeterías (9,480 seats).

Sincerely

Roberto Salvo Horvilleur Chief Executive Officer

### MEXICO CITY STOCK EXCHANGE (BOLSA MEXICANA DE VALORES, S.A. DE C.V.) SIFIC/ICS

Ticker: Gigante Grupo Gigante, S.A. de C.V. Quarter: 4 Year: 2002

### GENERAL DIRECTOR'S REPORT (1) (Complementary Notes to the Financial Information)

#### ANNEX 2

Consolidated Final Printing

### Notes to the Consolidated Financial Statements (amounts in thousand pesos)

Basis for presenting information- Consolidated financial statements include the financial statements of the Company and its subsidiaries. Intercompany balances and operations have not been considered for purposes of preparing the consolidated financial statements. The financial statements of Office Depot de México, S.A. de C.V. and PSMT de México, S.A. de C.V. are included under the proportional consolidation method, that is 50%, due to the joint control over this subsidiary.

#### **Summary of Significant Accounting Policies**

The Company's accounting policies are in accordance with generally accepted accounting principles in Mexico and are summarized as follows:

Comparison – The relevant aspects affecting comparison of financial statements are as follows:

- 1. Acquisition of subsidiary.-On October 1, 2001, the Company acquired 2% of the shares of Radio Shack de México, S.A. de C.V., increasing its equity to 51% and thus acquiring control. Accordingly, as of that date the information of this entity is consolidated in the Company's financial statements.
- 2. Conversion of subsidiary financial statements In order to consolidate the foreign subsidiaries' financial statements, with independent operations from the Company, the same accounting policies are used, therefore, they are expressed according to the inflation of the country in which they operate and are expressed in purchasing pesos as of the closing of the financial year and, consequently all assets and liabilities are converted at the exchange rate in effect at the financial year closing. The net worth is converted at the exchange rate in effect at the contributions are made, debit is converted at the exchange rate in effect at the closing of the financial year in which it is generated and income, costs and expenses are translated at the exchange rate in effect at the closing of the financial

year in which they are reported. Effects of such translation or conversion are reported in the net worth.

The financial statements of foreign subsidiaries included in the Company's 2001 financial statements are restated to constant currency of the country in which the subsidiary operates and translated into Mexican pesos at the exchange rate as of the closing of the last financial year.

- 3. Temporary investments Temporary investments are valued at the lower of their acquisition cost plus interest accrued or at their estimated market net value.
- 4. Inventories and cost of sales Inventories are valued at their replacement cost and shall not exceed their selling value. Cost of sales is restated for the effects of inflation using the last-in, first-out method.
- 5. Property and equipment Property and equipment are initially registered at their acquisition cost and are restated by the method of adjustments due to changes in general price levels, using the National Consumer Price Index ("NCPI"). Depreciation is calculated using the straight-line method based on the remaining useful lives of the related assets, as follows:

	Years
Buildings	50
Changes to property	50
Store equipment	13
Furniture and equipment	10
Vehicles	8

- 6. Investment in shares. Are valued at their acquisition cost and are restated using the NCPI.
- 7. Net deferred assets. Net deferred assets include the excess of cost of the subsidiaries' accounting value at the time of their acquisition, as well as other expenses. They are restated using the NCPI and amortized over 20 years.
- 8. Retirement labor obligations Seniority premiums liabilities are recognized when accrued, and calculated by independent actuaries using the projected unit credit method at real interest. Therefore, the estimated cost to cover this benefit at the retirement date of all of the Company's employees. is recognized as a liability at present. Severance payments are charged to results when the liability is determined to be payable.
- 9. Income tax, tax on assets and employee statutory profit sharing The provisions for income tax and employee statutory profit sharing (PTU) are recorded in results of the year in which they are incurred and deferred income tax assets and liabilities are recognized for temporary differences resulting from comparing the

book and tax values of assets and liabilities plus any future benefits from tax loss carry forwards, if any. Deferred income tax assets is recorded only when its recovery is feasible. Deferred PTU derived from temporary differences between the accounting result and gross income is recognized only when it can be reasonably assumed that they will result in liabilities or benefits, and there is no indication that this situation will change in such a way that the liabilities will not be paid or benefits will not take place. Tax on assets paid that is expected to be recoverable is recorded as an advance payment of income tax and is presented with deferred income taxes thus reducing the liabilities.

- 10. Foreign currency operations. The operations in foreign currency are recorded at the exchange rate in effect at the time of its execution. Monetary assets and liabilities in foreign currency are valued at the national currency at the exchange rate in effect at the date of the financial statements. Exchange rate changes are reflected in the results.
- 11. Insufficiency in the updating of the accounting capital. It includes the loss of accumulated monetary position until the first update and the loss due to the ownership of non-monetary assets, that represent the fact that specific costs have increased in a lower level than inflation.
- 12. Monetary position result. Monetary position results represent the decrease of purchasing power of monetary assets due to inflation, is calculated by applying NCPI factors to the monthly net monetary position. Gains result from maintaining a net monetary liability position.
- 13. Earnings per share Earnings per share results from dividing the net majority income by the weighted average number of common shares outstanding during the financial year.
- 14. Investment in shares. As of December 31, 2002, the Company has 15,000 preferred Series "A" shares in PriceSmart Inc., which can be converted in common shares at the shareholder's request.
- 15. Income tax, tax on assets, employee profit-sharing. The Company is subject to income tax and tax on assets on a consolidated basis. The income tax is calculated considering taxable and deductible effects of inflation, such as depreciation calculated over constant price values and the effect of inflation over certain monetary assets and liabilities is accumulated or deducted through this inflation factor, which is similar to the monetary position result. The income tax rate for 2001 was 35%, and 30% was obligatory and the remaining 5% was due when profits are distributed. This 5% is recorded as a liability.

On January 1<sup>st</sup>, 2002, a tax law reform was issued, and with regard to the income tax law, the deferral for the portion payable at profit distribution was eliminated. The income tax rate during 2002 is 35%, it will be 34% during 2003, 33% during 2004 and as of 2005, it will be 32%. The deduction of PTU and the witholding

obligation for income tax over profit distributions to individuals or residents abroad are also eliminated.

Tax on assets is applicable at a 1.8% rate over net average of the majority of assets (at restated value) and of certain liabilities, and is payable only in excess of the annual income tax. Whenever during a certain fiscal year the tax on assets exceeds the income tax the amount of income tax exceeding tax on assets during any of the three preceding fiscal years may be credited to that fist amount and any payment made can be recovered against the excess of income tax over tax on assets during the ten subsequent fiscal years.

The Company calculates income tax and tax on assets on consolidated basis with its subsidiaries, in a proportion that is calculated according to the holding of shares of the subsidiaries by the holding company as of the close of the fiscal year. As of January 1, 2002. As of January 1st, 2002, that proportion is calculated according to the average daily holding of shares of the subsidiaries by the holding company during the subsidiaries fiscal year. Tax results of the subsidiaries are consolidated based on 60% of the above-mentioned proportion. Provisional payments of income tax and tax on assets of the Company and its subsidiaries are made as if there was no tax consolidation.

At the closing of fourth quarter 2002 the actual rate was 37%.

STOCK EXCHANGE CODE: **GIGANTE GRUPO GIGANTE**, **S.A. DE C.V.** 

QUARTER: 4

YEAR: 2002

#### **RELATIONS OF SHARES INVESTMENTS**

#### ANNEX 3

CONSOLIDATED Final Printing

Final Printing					
MAIN ACTIVITIES	NUMBER OF	WNERSHI	TOTAL A (Thousands		
*	GIARLO	(2)	CQUISITIO COST	PRESENT VALUE (3)	
AUTOSERVICIO	2.162.534.916	99.99	2.169.301	4,700,264	
PRESTACION DE SERVICIOS	2,004,999	99.98	20,050	(31,953)	
INMOBILIARIA	76,076,141	99.99	76,077	2,809,854	
RESTAURANTES	59,922,983	99.99	60,704	369,615	
INMOBILIARIA	1,363,644,000	99.99	550,085	546,047	
INMOBILIARIA	413,787	99.99	79,933	181,326	
ARTICULOS DE OFICINA	456,502	50.00	277,516	693,386	
PRESTACION DE SERVICIOS	4,999	99.98	50	742	
AUTOSERVICIO	33,156,000	99.99	318,153	175,070	
INMOBILIARIA	47,306,275	99.99	313,908	444,258	
AUTOSERVICIO	10,744,999	99.98	107,449	79,574	
PRESTACION DE SERVICIOS	4,999	99.98	50	(1,148)	
COMPRAVENTA, IMPORTACION Y	4,999	99.98	50	23	
ELECTRONICOS	1,336,252	51.00	66,597	45,084	
USO DE MARCAS	49,999	99.99	50	8,440	
AUTOSERVICIO	313,312	50.00	156,656	159,604	
EMPACADORA	95,000	99.98	950	953	
			4,197,579	10,181,139	
	0	0.00	o	0	
			0	0	
		<del> </del>	<u> </u>	156,300	
				10,337,439	
	AUTOSERVICIO PRESTACION DE SERVICIOS ADMINISTRATIVOS INMOBILIARIA RESTAURANTES INMOBILIARIA INMOBILIARIA ARTICULOS DE OFICINA PRESTACION DE SERVICIOS ADMINISTRATIVOS AUTOSERVICIO INMOBILIARIA AUTOSERVICIO PRESTACION DE SERVICIOS ADMINISTRATIVOS COMPRAVENTA, IMPORTACION Y EXPORTACION ELECTRONICOS USO DE MARCAS AUTOSERVICIO	AUTOSERVICIO PRESTACION DE SERVICIOS ADMINISTRATIVOS INMOBILIARIA  RESTAURANTES  INMOBILIARIA  INMOBILIARIA  ARTICULOS DE OFICINA PRESTACION DE SERVICIOS ADMINISTRATIVOS AUTOSERVICIO  INMOBILIARIA  AUTOSERVICIO  INMOBILIARIA  AUTOSERVICIO  PRESTACION DE SERVICIOS ADMINISTRATIVOS AUTOSERVICIO  PRESTACION DE SERVICIOS ADMINISTRATIVOS COMPRAVENTA, IMPORTACION Y EXPORTACION ELECTRONICOS  AUTOSERVICIO  1,336,252  USO DE MARCAS  49,999  AUTOSERVICIO  313,312 EMPACADORA  SHARES  2,162,534,916 2,004,999  76,076,141  413,787  456,502 4,999  4,999  47,306,275  10,744,999  1,336,252  USO DE MARCAS  49,999  AUTOSERVICIO  313,312 EMPACADORA	MAIN ACTIVITIES	NAMBER OF SHARES   CQUISITIO COST	

- 1. Self-service store
- 2. Rendering of administration services
- 3. Real estate
- 4. Restaurants
- 5. Real estate
- 6. Real estate
- 7. Office suppliers
- 8. Rendering of administration services
- 9. Self-service store
- 10. Real estate
- 11. Self service store
- 12. Rendering of administration services
- 13. Purchase and sale, import and export
- 14. Electronic appliances
- 15. Use of trademarks
- 16. Self-service stores
- 17. Packing

STOCK EXCHANGE CODE: **GIGANTE GRUPO GIGANTE**, **S.A. DE C.V**.

QUARTER: 4

YEAR: 2002

#### **RELATIONS OF SHARES INVESTMENTS**

ANNEX 3

PAGE 2
CONSOLIDATED
Final Printing

COMPANY NAME (1)		NUMBER OF	WNERSHI	TOTAL AMOUNT (Thousands of Pesos)	
	MAIN ACTIVITIES	SHARES	(2)	CQUISITIO COST	PRESENT VALUE (3)
NOTES					
		·			

STOCK EXCHANGE COD **GIGANTE GRUPO GIGANTE**, **S.A. DE C.V.** 

QUARTER: 4

VE

YEAR: 2002

### PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

#### **ANNEX 4**

CONSOLIDATED Final Printing

CONCEPT	ACQUISITION COST	ACCUMULATED DEPRECIATION	CARRYING VALUE	REVALUATION		CARRYING VALUE (-) REVALUATION (-) DEPRECIATION
DEPRECIATION ASSETS						
PROPERTY	3,291,862	436,204	2,855,658	5,065,485	1,612,772	6,308,371
MACHINERY	0	0	0	o	0	0
TRANSPORT EQUIPMENT	86,909	44,337	42,572	106,632	86,791	62,413
OFFICE EQUIPMENT	266,143	133,323	132,820	252,554	192,316	193,058
COMPUTER EQUIPMENT	679,965	352,413	327,552	417,223	212,021	532,754
OTHER	2,160,345	1,356,973	803,372	2,510,902	1,308,110	2,006,164
DEPRECIABLES TOTAL	6,485,224	2,323,250	4,161,974	8,352,796	3,412,010	9,102,760
NOT DEPRECIATION ASSETS			_			
GROUNDS	862,892	0	862,892	3,702,650	0	4,565,542
CONSTRUCTIONS IN PROCESS	179,888	0	179,888	49,117	0	229,005
OTHER	0	0	o	0	0	0
NOT DEPRECIABLE TOTAL	1,042,780	0	1,042,780	3,751,767	0	4,794,547
TOTAL	7,528,004	2,323,250	5,204,754	12,104,563	3,412,010	13,897,307

STOCK EXCHANGE COD **GIGANTE GRUPO GIGANTE**, **S.A. DE C.V.** 

QUARTER: 4

YEAR: 2002

PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

**ANNEX 4** 

CONSOLIDATED Final Printing

**NOTES** 

STORK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

MEXICAN STOCK XCHANGE
 ANNEX 05
 CREDITS BREAK DOWN

2002

YEAR:

QUARTER:

(THOUSANDS OF PESOS)

Until 5 Years Final Printing CONSOLIDATED Amortization of Credits in Foreign Currency With Foreing Entities (Thousands Of \$) Until 4 Years Until 3 Years Time Interval Until 2 Years 0 0 0 0 0 Until 1 Year Current Year 111,744 495,728 Amortization of Credits in Foreign Currency With National Entities (Thousands Of Until 5 Years Until 4 Years Until 3 Years Time Interval Until 2 Years Until 1 Year Current Year 106,846 106,846 500,000 500,000 More Than 1 Year Denominated In 140,000 416,000 250,000 200,000 170,000 30,000 303,748 22,415 910,624 910,624 30,000 290,000 79,362 18,500 2,067,500 4,455,061 4,860,586 Until 1 Year Interest Rate of 10.05 8.70 9.20 8.70 8.75 8.75 8.95 9.00 8.95 9.80 9.00 Amortization 13/01/2003 06/01/2003 06/01/2003 06/01/2003 13/01/2003 13/01/2003 27/01/2003 27/01/2003 27/01/2003 28/10/2002 06/01/2003 Date OTHER CURRENT LIABILITIES AND OTHER CREDITS SCOTIABANK INVERLAT SANTANDER SERFIN SANTANDER SERFIN SANTANDER SERFIN SANTANDER SERFIN Institution Credit Type/ TOTAL SUPPLIERS FOREIGN TRADE ELECTRONICOS RESTAURANTE AUTOSERVICIO **TOTAL BANKS** BANCOMER PAPELERIA BANCOMER BANAMEX BANORTE BANAMEX BANAMEX INBURSA BANKS VARIOS

\* Suppliers Self Service Desk office suppliers. Restaurant Appliances Electronic

STECK EXCHANGE CEDE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

 MEXICAN STOCK XCHANGE ANNEX 05
 CREDITS BREAK DOWN

2002

YEAR:

QUARTER: 4

(THOUSANDS OF PESOS)

_			•			<u>,</u>		 				
Final Printing CONSOLIDATED	inds Of \$)		Until 5 Years		0							
Fina	Entities (Thous		Until 4 Years		0							
	/ With Foreing E	terval	Until 3 Years		0							
	oreign Currency	Time Interval	Until 2 Years		0							
:	Amortization of Credits in Foreign Currency With Foreing Entities (Thousands Of §)				0	-						
į	Amortizatio	-	Current Year Until 1 Year		495,728			 <del></del>			-	
(2)	Thousands Of	Until 5 Years	Until 5 Years		8	<del> </del>						
(THOUSANDS OF PESOS)	tional Entities (	-	Until 4 Years		0							
HOUSAND	Amortization of Credits in Foreign Currency With National Entities (Thousands Of \$\frac{1}{2}\$)	Time Interval	Until 3 Years		0							
		Tim	Until 2 Years		0			 11 11 - 11 - 1	_			
	tion of Credits		Until 1 Year		0			<del>-</del>			_	
	Amortiza		Current Year		0							
	Denominated In	Pesos	More Than 1 Year		606,846							
	Denom	Pe	Until 1 Year		7,838,710		,		·			
	Rate of		Interest			-						
	Amortization		Date									
	Credit		Type /	OTHER CURRENT LIABILITIES AND OTHER CREDITS						,		
		_		OTHER AND OT		NOTES					_	

STOCK EXCHANGE CODE: **GIGANTE GRUPO GIGANTE**, **S.A. DE C.V.** 

QUARTER: 4

YEAR: 2002

### TRADE BALANCE AND MONETARY POSITION IN FOREIGN EXCHANGE (Thousands of Pesos)

#### ANNEX 6

CONSOLIDATED
Final Printing

					Final Printing
	DOLA	RS (1)	OTHER CU	TOTAL	
TRADE BALANCE	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF PESOS
1. INCOME					
EXPORTS	0	0	0	0	0
OTHER	259	2,350	0	0	2,350
TOTAL	259	2,350			2,350
2. EXPENDITURE					:
IMPORT (RAW MATERIALS)	238,659	2,327,271	0	0	2,327,271
INVESTMENTS	15,000	136,950	. 0	0	136,950
OTHER	19,847	193,005	0	0	193,005
TOTAL	273,506	2,657,226			2,657,226
NET BALANCE	(273,247)	(2,654,876)			(2,654,876)
FOREING MONETARY POSITION	_				
TOTAL ASSETS LIABILITIES POSITION	11,862 47,689	123,126 495,728	0	o	123,126 495,728
SHORT TERM LIABILITIES POSITION	47,689	495,728	0	0	495,728
LONG TERM LIABILITIES POSITION	0	0	0	0	0
NET BALANCE	(35,827)	(372,602)			(372,602)

#### NOTES

EL TIPO DE CAMBIO UTILIZADO AL 31 DE DICIEMBRE DE 2002 ES DE \$10.3800 PARA ACTIVOS Y \$10.3950 PARA PASIVOS.

Exchange rate as of December 31, 2002 was \$10.38 pesos per US Dollar for assets and \$10.39 pesos per US Dollar for liabilities.

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

## INTEGRATION AND INCOME CALCULATION BY MONETARY POSITION (1) (Thousands of Pesos)

ANNEX 7

CONSOLIDATED Final Printing

MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITIES MONETARY POSITION	MONTHLY INFLATION	MONTHLY (PROFIT) AND LOSS
JANUARY	3,524,876	(9,602,883)	(6,078,006)	0.01	55,918
FEBRUARY	3,056,564	(8,617,512)	(5,560,948)	0.00	(3,575)
MARCH	3,301,085	(8,939,667)	(5,638,582)	0.01	28,757
APRIL	3,090,962	(8,940,593)	(5,849,631)	0.01	31,588
MAY	3,353,663	(9,452,056)	(6,098,393)	0.00	12,197
JUNE	3,124,718	(9,280,949)	(6,156,232)	0.00	29,550
JULY	3,937,536	(9,226,958)	(6,289,422)	0.00	17,610
AUGUST	3,245,712	(9,630,349)	(6,384,637)	0.00	24,262
SEPTEMBER	3,156,825	(9,531,959)	(6,375,134)	0.01	38,251
OCTOBER	5,859,194	(10,195,991)	(4,336,797)	0.00	19,082
NOVEMBER	5,543,196	(11,140,236)	(5,597,041)	0.01	44,776
DECEMBER	6,020,296	(12,644,284)	(6,623,988)	0.00	28,483
ACTUALIZATION:	0	0	o	0.00	8,280
CAPITALIZATION:	0	0	o	0.00	0
FOREIGN CORP.:	0	0	0	0.00	0
OTHER	o	0	0	0.00	0
TOTAL					335,179

NOTES

STOCK EXCHANGE CODE: **GIGANTE GRUPO GIGANTE**, **S.A. DE C.V.** 

QUARTER: 4

YEAR: 2002

### BONDS AND MEDIUM TERM NOTES LISTING IN STOCK MARKET (1)

	ANNEX 8	CONSOLIDATEL Final Printing
	FINANCIAL LIMITED BASED IN ISSUED DEED AND/OR TITLE	
NO APLICA  NON APPLICABLE		
	ACTUAL SITUATION OF FINANCIAL LIMITED	
	BONDS AND/OR MEDIUM TERM NOTES CERTIFICATE	

STOCK EXCHANGE CODE: **GIGANTE GRUPO GIGANTE**, **S.A. DE C.V.** 

QUARTER: 4

YEAR: 2002

#### PLANTS, COMMERCE CENTERS OR DISTRIBUTION CENTERS

#### ANNEX 9

CONSOLIDATED Final Printing

PLANT OR CENTER	ECONOMIC ACTIVITY	PLANT CAPACITY (1)	UTILIZATION
GIGANTE BODEGA GIGANTE SUPER G RADIO SHACK OFFICE DEPOT CAFETERIAS TOKS GIGANTE HOLDING TIENDAS SUPER PRECIO	* AUTOSERVICIO AUTOSERVICIO AUTOSERVICIO ELECTRONICOS ARTICULOS DE OFICINA RESTAURANTES AUTOSERVICIO AUTOSERVICIO	611,659 212,981 135,636 9,979 137,121 9,480 12,179 14,897	100 100 100 100 100 100 100

#### NOTES

\* Self-service store
Self-service store
Self-service store
Electronic appliances
Office supplies
Restaurants
Self-service store
Self-service store

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4 YEAR: 2002

#### MAIN RAW MATERIALS

**ANNEX 10** 

CONSOLIDATED **Final Printing** 

DOMESTIC	MAIN SUPPLIERS	FOREIGN	MAIN SUPPLIERS	DOM. SUBST.	COST PRODUCTION (%)
NO APLICA AL GRUPO *					

#### NOTES

\* NON APPLICABLE TO THE GROUP.

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

SELLS DISTRIBUTION BY PRODUCT

ANNEX 11

DOMESTIC SELLS

CONSOLIDATED Final Printing

COSTUMERS TRADEMARKS MARKET SHARE (%) 30,348,539 30,348,539 AMOUNT NET SELLS VOLUME AMOUNT TOTAL PRODUCTION VOLUME AUTOSERVICIO /SELF-SERVICE MAIN PRODUCTS TOTAL

YEAR: 2002

QUARTER: 4

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

SELLS DISTRIBUTION BY PRODUCT

ANNEX 11

**FOREIGN SELLS** 

PAGE 2 CONSOLIDATED

YEAR: 2002

4

QUARTER:

Final Printing COSTUMERS MAIN TRADEMARKS DESTINATION 500,921 27,500 528,421 AMOUNT NET SELLS VOLUME AMOUNT TOTAL PRODUCTION VOLUME AUTOSERVICIO (1)/ SELF – SERVICE EQUIPO OFNA (2) /OFFICE SUPPLIES MAIN PRODUCTS TOTAL

# NOTES

- (1) CORRESPONDEN A 48,258 MILES DE DOLARES A \$10.3800 PESOS POR DOLAR CORRESPONDIENTES A LAS TIENDAS UBICADAS EN LOS ANGELES CAL.
- (2) CORRESPONDEN A 2,649 MILES DE DOLARES A \$10.3800 PESOS POR DOLAR CORRESPONDIENTES A LAS TIENDAS UBICADAS EN CENTRO AMERICA
- Equivalent to 48,258 US Dollars, at an exchange rate of \$10.38 pesos per Dollar corresponding to stores located en L.A., Ca.  $\Xi$
- Equivalent to 2,649 US Dollars at an exchange rate of \$10.38 pesos per Dollar corresponding to stores located in Central America. (5)

QUARTER: 4 YEAR: 2002

### ANNEX 12

#### CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA) (Thousands of Pesos)

	NFE	A BALANCE FOR PREVIOUS PERIOD	FOR WHICH IS DETERMINED	
Number of share	E TO DECEMBER es Outstanding at th ( Units ) ARE THE FIGURE		2,141,410 7,832,348 ISCALLY	
		DIVIDENDS COLLECTED IN THE PER	OD	
QUARTER	SERIES	NUMBER OF SHARES OUTSTANDING	DATE OF SETLEMENT	TNUOMA
0	0	0.00		0.00
NFE FR	FISCAL EARI	NINGS ED INCOME D WORKER'S PRO ED WORKE ED RFE CTABLES	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
NFEA BALA		BALANCE OF THE NFEA AT 1 (Present year Inform F DICIEMBRE OF 2002 at the Date of the NFEA:		
Number of St	nares Outstanding ( Units )	at the Date of the INFEA.	911,441,505	

STOCK EXCHANGE CO GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 1 YEAR: 1997

# ANNEX 12 CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA) (Thousands of Pesos)

MODIFICATION BY COMPLENTARY	
NFEA BALANCE TO DECEMBER 31st OF: 0000	
Number of shares Outstanding at the Date of the NFEA:	0
(Units)	0

GIGANTE

QUARTER: 4

YEAR: 2002

RAZON SOCIAL: GRUPO GIGANTE, S.A. DE C.V.

#### **ANNEX 12 - A** CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT REINVERTED (NFEAR) (Thousands of Pescs)

	NFEAR	() nousands of (		
NFEAR BALANCE T	O DECEMBER 31	st OF: 2001		227,775
Number of Shares O	utstanding at the F	rate of the NEEAR		977,832,348
Number of Shares O	(Units)		X ARE FIGURES	S FISCALLY CONSOLIDATED?
	DIVID	ENDS PAIDOUT IN THE PERIOD THAT	COMES FROM DE NFEAR	1
QUARTER	SERIES	NUMBER OF SHARES OUTSTANDING	DATE OF SETTELMENT	AMOUNT
0	0	0.00		0.00
		ETERMINATION OF THE NEEAR OF T	HE PRESENT YEAR	
	- DETERMINE - NON-DEDUC .OSS) FROM FOR	WORKER'S PROFIT SHA D INCOME TAX:	31 OF ENERO	OF 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	- INCOME TAX	(DEFERED ISR): DETERMINE THE NFEAR:	ND OF THE PERIOD	0 0
Number of	ALANCE TO : shares Outstandin Units )	<b>31</b> OF DICIEMBRE g at the Date of the NFEAR	OF 2002	240,758 977,447,505 ]
		MODIFICATION BY COMPLE	MENTARY	
NFEA	R BALANCE TO	DECEMBER 31st OF: 0000		0
Number o	f shares Outstandi (Units)	ng at the Date of the NFEAR		0

# MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

CONSOLIDATED Final Printing

#### INTEGRATION OF THE PAID SOCIAL CAPITAL STOCK

#### **CHARACTERISTICS OF THE SHARES**

SERIES	NOMINAL VALID VALUE CUPON		NUMBER OF SHARES			CAPITAL STOCK (Thousands of Pesos)		
			PORTION	PORTION	MEXICAN	SUSCRIPTION	FIXED	VARIABLE
UNICA		0	176,734,102	800,713,403		977,447,505	18,922	85,729
TOTAL			176,734,102	800,713,403	0	977,447,505	18,922	85,729

TOTAL NUMBER OF SHARES REPRESENTING THE PAID4N CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION 977,447,505
SHARES PROPORTION BY:

CPO'S: UNITS: ADRS's: GDRS's: ADS's: GDS's:

#### **REPURCHASED OWN SHARES**

	NUMBER OF	MARKET VALUE OF THE SHARE		
SERIES	SHARES	AT REPURCHASE	AT QUARTER	
UNICA	8,641,967	10.89000	6.10000	

#### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: GIGANTE GRUPO GIGANTE, S.A. DE C.V.

QUARTER: 4

YEAR: 2002

CONSOLIDATED Final Printing

#### DECLARATION FROM THE COMPANY OFFICIALS RESPONSABLE FOR THE INFORMATION.

I HEREBY SWEAR THAT THE FINANCIAL INFORMATION HERE IN SUPPLIED TO THIS STOCK EXCHANGE, CORRESPONDING TO THE PERIOD FROM 1 OF JANUARY TO 31 OF DECEMBER OF 2002 AND 2001 IS THAT OBTAINED FROM OUR AUTHORIZED ACCOUNTING REGISTERS AND IS THE RESULT OF THE APPLICATION OF THE ACCOUNTING PRINCIPLES AND NORMS ACCEPTED AND STATED BY THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS AND IN THE PROVISIONS OF THE MEXICAN NATIONAL BANK AND STOCK COMMISSION (COMISION NACIONAL BANCARIA Y DE VALORES).

THE ACCOUNTING PRINCIPLES USED BY THIS COMPANY AND THE PROCESSING OF DATA FOR THE PERIOD TO WHICH THE SAID INFORMATION REFERS WERE APPLIED USING THE SAME BASES AS FOR THE SIMILAR PERIOD OF THE PREVIOUS YEAR.

LIC. ROBERTO SALVO HORVILLEUR DIRECTOR GENERAL C.P. FEDERICO CORONADO BROSIG DIRECTOR DE ADMINISTRACION Y FINANZAS

MEXICO, D.F., AT FEBRUARY 27 OF 2003

## BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC/ICS

LISTING SYMBOL: GIGANTE

Date: 02/27/2003 17:39

#### GENERAL INFORMATION ABOUT THE COMPANY

CORPORATE NAME:

GRUPO GIGANTE, S.A. DE C.V.

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8000

FAX:

5269-8308 finanzas@gigante.com.mx

E-MAIL: INTERNET ADDRESS:

grupogigante.com.mx

#### FISCAL INFORMATION ABOUT THE COMPANY

COMPANY'S TAXPAYER ID:

GG1880610918

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

#### PAYMENT OFFICER

NAME:

SERGIO VALDEZ ARRIAGA

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8369

FAX:

5269-8308

E-MAIL:

svaldez@gigante.com.mx

#### INFORMATION ABOUT THE OFFICERS

TITLE MSE:

CHAIRMAN OF THE BOARD OF DIRECTORS

TITLE: NAME:

CHAIRMAN OF THE BOARD DON ANGEL LOSADA GOMEZ

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8211 5269-8308

FAX: E-MAIL:

alosada l@gigante.com.mx

TITLE MSE:

CHIEF EXECUTIVE OFFICER
CHIEF EXECUTIVE OFFICER

TITLE: NAME:

ROBERTO SALVO HORVILLEUR AV. EJERCITO NACIONAL 769-A

ADDRESS: COLONY:

NUEVA GRANADA

ZIP CODE:

NOEVA GRANA

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8222

FAX:

5269-8308

E-MAIL:

rsalvo@gigante.com.mx

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC/ICS

LISTING SYMBOL: GIGANTE

Date: 02/27/2003 17:39

TITLE MSE:

CHIEF FINANCIAL OFFICER

TITLE:

ASSISTANT DIRECTOR OF CORPORATE FINANCE

NAME:

FEDERICO CORONADO BROSIG AV. EJERCITO NACIONAL 769-A

ADDRESS: COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8187 5269-8308

FAX: E-MAIL:

fcoronad@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR QUARTERLY INFORMATION

TITLE:

ASSISTANT DIRECTOR OF CORPORATE FINANCE

NAME:

JOSE FERNANDO SALMERON MOCTEZUMA

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

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CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8369 5269-8308

FAX: E-MAIL:

fsalmero@gigante.com.mx

TITLE MSE:

SECOND PARTY RESPONSIBLE FOR QUARTERLY INFORMATION

TITLE:

DIRECTOR OF STOCK EXCHANGE INFORMATION

NAME:

IRMA ORNELAS VALLE

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

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CITY & STATE: TELEPHONE:

MEXICO, FEDERAL DISTRICT 5269-8490

FAX:

5269-8168

E-MAIL:

iornelas@gigante.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR LEGAL DEPARTMENT

TITLE:

LEGAL DIRECTOR

NAME:

FRANCISCO PEREZ LOBATO AV. EJERCITO NACIONAL 769-A

ADDRESS: COLONY:

NUEVA GRANADA

ZIP CODE:

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CITY & STATE:

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TELEPHONE:

5269-8395 5269-8308

FAX: E-MAIL:

fperez@gigante.com.mx

TITLE MSE:

SECRETARY OF THE BOARD OF DIRECTORS SECRETARY OF THE BOARD OF DIRECTORS

TITLE: NAME:

JAVIER MARTINEZ DEL CAMPO

ADDRESS:

BOSQUE DE ALISOS 47-A, DESPACHO 101

COLONY:

**BOSQUES DE LAS LOMAS** 

ZIP CODE:

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE: FAX:

5259-5353 5259-5259

E-MAIL:

imdc@domc.com.mx

#### BOLSA MEXICANA DE VALORES, S.A. DE C.V. SIFIC/ICS

LISTING SYMBOL: GIGANTE

Date: 02/27/2003 17:39

TITLE MSE:

PRO-SECRETARY OF THE BOARD OF DIRECTORS SECRETARY OF THE BOARD OF DIRECTORS

TITLE: NAME:

SERGIO MONTERO QUEREJETA AV. EJERCITO NACIONAL 769-A

ADDRESS: COLONY:

NUEVA GRANADA

ZIP CODE:

11520

CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8470 5269-8132

FAX: E-MAIL:

smontero@domc.com.mx

TITLE MSE:

PARTY RESPONSIBLE FOR INFORMATION TO STOCKHOLDERS

TITLE:

DIRECTOR OF STOCKHOLDER RELATIONS

NAME:

MANUEL CULLEN PLIEGO

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

NUEVA GRANADA

ZIP CODE:

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CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8075 5269-8308

FAX: E-MAIL:

macullen@gigante.com.mx

TITLE MSE:

ACREDITED PARTY RESPONSIBLE FOR INFORMATION

THROUGH EMISNET\*

TITLE:

ASSISTANT DIRECTOR OF CORPORATE FINANCE JOSE FERNANDO SALMERON MOCTEZUMA

NAME:

AV. EJERCITO NACIONAL 769-A

ADDRESS: COLONY:

NUEVA GRANADA

ZIP CODE:

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CITY & STATE:

MEXICO CITY, FEDERAL DISTRICT

TELEPHONE:

5269-8369

FAX:

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E-MAIL:

fsalmero@gigante.com.mx

TITLE MSE:

ACREDITED PARTY RESPONSIBLE FOR RELEVANT EVENTS

THROUGH EMISNET\*

TITLE: NAME: ASSISTANT DIRECTOR OF CORPORATE FINANCE JOSE FERNANDO SALMERON MOCTEZUMA

ADDRESS:

AV. EJERCITO NACIONAL 769-A

COLONY:

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CITY & STATE:

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TELEPHONE:

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FAX:

5269-8308

fsalmero@gigante.com.mx EMAIL:

<sup>\*</sup>Electronic Communication System Established by the Mexican Stock Exchange

#### Relevant Event from GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: November 19, 2002, 8:25AM

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 18/11/2002

Place: Mexico, D.F.

Matter: Grupo Gigante opens the first two PriceSmart stores in Mexico.

Relevant Event: Grupo Gigante, S.A. de C.V. and PriceSmart Inc., inform the opening of the first fist two PriceSmart stores in Mexico under the Club Membresía format. The first store located in Irapuato, Guanajuato opened on November 14, and two days later, on November 16, the second store located in Celaya, Guanajuato was opened. In order to continue with the store-opening program set forth at the beginning of the year, Grupo Gigante will open the third PriceSmart store during the first quarter of 2003 in Querétaro, Querétaro.





#### Relevant Event from GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: November 19, 2002, 8:25AM

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

**Date**: 18/11/2002

Place: Mexico, D.F.

Matter: Grupo Gigante opens the first two PriceSmart stores in Mexico.

Relevant Event: Grupo Gigante, S.A. de C.V. and PriceSmart Inc., inform the opening of the first fist two PriceSmart stores in Mexico under the Club Membresía format. The first store located in Irapuato, Guanajuato opened on November 14, and two days later, on November 16, the second store located in Celaya, Guanajuato was opened. In order to continue with the store-opening program set forth at the beginning of the year, Grupo Gigante will open the third PriceSmart store during the first quarter of 2003 in Querétaro, Querétaro.

#### Relevant Event from GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: November 29, 2002, 11:36AM

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 29/11/2002

Place: Mexico, D.F.

Matter: Market Information

Relevant Event: Grupo Gigante informs that to the best of its knowledge, there are no relevant events to support the high volume traded yesterday, November 28, and that it has not participated in such operations.



#### Relevant Event from GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: December 5, 2002, 1:09PM

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 05/12/2002

Place: Mexico, D.F.

Matter: Market Information

**Relevant Event**: Grupo Gigante informs that to the best of its knowledge, there are no relevant events to explain the change in the price of its shares, therefore, such variation can only be explained by market conditions.



#### Relevant Event from GRUPO GIGANTE, S.A. de C.V.

Reception Date at the BMV: December 18, 2002, 11:39AM

Company: Grupo Gigante, S.A. de C.V.

Ticker: GIGANTE

Date: 18/12/2002

Place: Mexico, D.F.

Matter: Market Information

**Relevant Event**: Grupo Gigante informs that to the best of its knowledge, there are no relevant events to explain the change in the price of its shares, therefore, such variation can only be explained by market conditions.





#### **IMMEDIATE RELEASE**

#### **FOURTH QUARTER 2002 EARNINGS RESULTS**

Mexico City, February 27, 2003. – Grupo Gigante, S.A. de C.V. (BMV: GIGANTE\*), one of Mexico's largest retail store networks, announced today that total 2002 accumulated sales rose to 30,877 million pesos, 1.5% lower in real terms than sales in the previous year. Accumulated same store sales fell 7.6% in real terms. This unfavorable result is due principally to contraction in customer consumption, reflected in a decrease in average purchases. In the fourth quarter of 2002, total sales were 8,531 million pesos, 9.3% lower than in the same period of 2001, while sales at stores that have been open for more than one year diminished 12.5%.

Gross margin was 20.5% during the year and 20.0% in the fourth quarter, both figures unchanged from the percentages posted for full-year and fourth-quarter 2001.

The year's operating expenses, including depreciation, rose 5.9% with respect to the 5,325 million pesos reported in 2001. In the fourth quarter of 2002, operating expenses grew just 2.8%, reflecting the benefits of the savings and resource optimization programs implemented during the period.

The 2002 operating margin fell 1.4% from 3.6% in 2001, to 2.2% in 2002, due principally to a contraction in sales. The fourth-quarter operating margin fell in a similar manner, dropping from 3.7% to 1.5%.

EBITDA in the year rose to 1,311 million pesos, representing a 24.2% reduction in real terms from the previous year. In the quarter, EBITDA decreased from 491 to 291 million pesos.

Financial expenses increased to 324 million pesos in 2002, which amount was 19.1% higher than in 2001. This result was due principally to increased debt, as it was necessary to finance the decrease in our free cash flow, accounts payable against inventories, and to absorb the impact of the modified payment of the Value Added Tax.

As a result of the foregoing, net income, which rose to 345 million pesos in 2002, was 47.9% lower than in 2001.





In the period from October through December, 20 stores and one restaurant were added to the group's operations, for a total of 474 units and 1,144,890 m² in sales space. The new openings included two SuperPrecio stores, one Bodega Gigante, nine Radio Shack stores, six Office Depots (two of which are in Costa Rica), and one Toks Cafeteria. Also inaugurated in the quarter were the first two PriceSmart stores, in the cities of Irapuato and Celaya, in the Club de Membresía format.

The total number of stores by type and sales area at the close of 2002 was as follows: 102 Gigante stores, (611,659 m² sales area), 56 Bodegas Gigante (212,981 m² sales area), 64 Super G units (135,636 m² sales area), four Gigante USA facilities (12,179 m² sales area), 42 SuperPrecio stores (14,897 m² sales area), 83 Radio Shack stores (9,979 m² sales area), 78 Office Depot (137,121 m² sales area), two PriceSmart stores (10,438 m² sales area), and 43 Toks Cafeterias (9,480 seats).

#### Contacts:

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Investor Relations Tel. +52 (55) 5269-8075

macullen@gigante.com.mx

McBride Mexico: Ernestina Nevárez S.

Tel: +52 (55) 5644-1247 enevarez@mcbridecorp.com

New York: Vicky Osorio Tel: +1 (212) 983-1702 vicky@annemcbride.com

### GRUPO GIGANTE, S. A. DE C. V. AND SUBSIDIARIES

Thousand of Mexican pesos of purchasing power of Decembre, 2002

QUARTERLY RESULTS	Oct-Dic 02	Oct-Dic 01	CHANGE %
NET SALES	8,531,318	9,410,424	-9.3%
GROSS PROFIT	1,710,224	1,884,928	-9.3%
OPERATING INCOME	130,456	348,438	-62.6%
EBITDA	291,380	489,634	-40.5%
COMPREHENSIVE COST OF FINANCING	20,785	46,770	-55.6%
INCOME TAX PROVISION	31,287	139,633	-77.6%
NET INCOME	16,989	108,612	-84.4%
FINANCIAL POSITION	2002	2001	CHANGE %
TOTAL ASSETS	22,314,304	20,640,135	8.1%
CURRENT ASSETS	7,741,420	6,270,285	23.5%
CASH & CASH EQUIVALENTS	292,157	498,581	-41.4%
INVENTORIES	5,298,722	4,350,603	21.8%
OTHERS	2,150,541	1,421,101	51.3%
NON CURRENT ASSETS	14,572,884	14,369,850	1.4%
TOTAL LIABILITIES	10,341,261	8,561,637	20.8%
CURRENT LIABILITIES	8,577,293	6,602,238	29.9%
TRADE ACCOUNTS PAYABLE	5,356,314	5,493,578	-2.5%
BANK LOANS	2,067,500	0	N/R
OTHER LIABILITIES	1,153,479	1,108,660	4.0%
LONG TERM LIABILITES	606,846	600,996	1.0%
BANK LOANS	500,000	528,500	-5.4%
OTHER LIABILITIES	106,846	72,496	
DEFERRED LIABILITIES	1,157,122	1,358,403	-14.8%
SHAREHOLDERS' EQUITY	11,973,043	12,078,498	-0.9%
FINANCIAL RATIOS			
INVENTORY DAYS	78.8	63.8	
ACCOUNTS PAYABLE DAYS	79.6	80.5	
NET INCOME PER SHARE * (PESOS)	0.02	0.11	
EBITDA PER SHARE * (PESOS)	0.30	0.50	
GROSS MARGIN	20.0%	20.0%	
OPERATING MARGIN	1.5%	3.7%	
NET MARGIN	0.2%	1.2%	
INTEREST BEARING LIABILITIES TO STOCKHOLDERS	22.3%	5.0%	
TOTAL LIABILITIES TO STOCKHOLDERS' EQUITY	86.4%	70.9%	
*SHARES OUTSTANDING	977,447,505	977,832,348	